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By the authors of

**Karrierefürer für  
Naturwissenschaftlerinnen**



## The Trainers

Philipp Gramlich and Alexander Schiller are both chemists who work as trainers for various transferable skills such as leadership, communication and career planning. Next to their work as trainers, both are also experienced leaders: Philipp Gramlich as team leader R&D, QC/shipping and analytics at Eurofins Genomics, Alexander Schiller as junior professor and Heisenberg fellow of the DFG with his own research group.

As chemists they share the scientific background of the participants, while being able to enrich the seminars with lively experiences from industry and academia.



“

Great workshop with a well-balanced mixture of knowledge transfer and interactive tasks. The trainers were very enthusiastic and close to the target group, and they did a great job in addressing the audience's specific questions.

”

**Dr. Susanne Hennig**

Geschäftsführerin/Managing Director  
Center for NanoScience, LMU Munich.



Duration  
**2-4 days**

Course type  
**Interactive seminar**

Trainers  
**Dr. Philipp Gramlich**  
**Jun. Prof. Dr. Alexander Schiller**

This seminar can be tailored to a female-only or mixed audience.

The workshop is highly interactive, mostly based on information, discussions and interactive exercises. The exact content will be tailored to the wishes of the participants



## Funding...

Will show you how to pick the right funding type for your plans and how to effectively write applications and proposals.

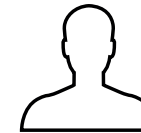
- Funding opportunities in Germany, Europe and worldwide
- Managing budget in academia
- Stipends and faculty positions: pro and contra
- Planning and managing my start
- Planning my career



## Science...

Will enable you to structure your own group and position it within the environment at your institute and beyond.

- Scientific exchange between peers: other participants face the same challenges as you
- Finding good collaborations
- How to get independent from your supervisor
- How to perform in interdisciplinary research
- How to find mentors



## People...

Is all about leading; yourself and your team.

- Situational leadership, team structures and hierarchies
- Hiring and firing staff
- Feedback
- Conflict management
- Time management